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**MEMBERSHIP DIRECTORY
2021-2022**

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الجمعية المصرية البريطانية للأعمال



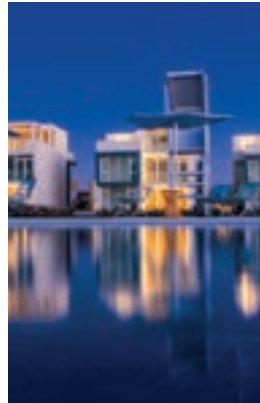
**MEMBERSHIP DIRECTORY
2021-2022**

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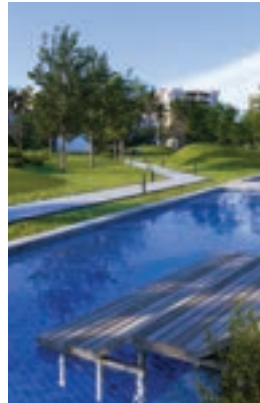
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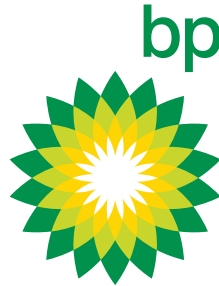
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ACKNOWLEDGEMENT

The British Egyptian Business Association (BEBA) would like to thank its partners for their support during the year

Special Partners



MISSION STATEMENT & PROFILE

MISSION STATEMENT

“The Pre-eminent Forum and Driving Force facilitating British/Egyptian Business Relations.”

PROFILE

The British Egyptian Business Association (BEBA) is a non-governmental, non-profit organisation, serving the interests of the British / Egyptian business community. BEBA was established in 1996 with 100 members. Today, it has over 800 members, covering a broad cross-section of leading British and Egyptian corporations and individuals.

BEBA offers a wide range of services to its members, such as opening channels of communication between British and Egyptian businesses, organising trade missions between the two countries, showcasing current key business issues through workshops, seminars and lobbying for change at a governmental level on behalf of BEBA’s members. BEBA also provides access to senior UK and Egyptian government officials.

“The government is determined to modernise dated legal practices and create a welcoming climate for investment. In addition to reforms aimed at stabilising Egypt’s fiscal position, we are undertaking new efforts to tackle the regulatory and bureaucratic obstacles that have impeded private sector and foreign investment. With the full participation of the investors’ community, and the hard work and persistence of the Egyptian people, we can now begin to realise Egypt’s renewed blueprint for stability, investment and growth together.”

Abdel Fattah Al Sisi, President of the Arab Republic of Egypt



TABLE OF CONTENTS

Mission Statement & Profile	2
Message from the Chairman	4
Message from the British Ambassador	5
Board of Directors	6
BEBA Executive Team	8
Impressions on BEBA	10
Membership Categories	11
Special Partners from A to Z	13
Corporate Members from A to Z	25
Individual Members from A to Z	230
Members Sorted by Last Name	258
Useful Information	288
- Egyptian Ministries	289
- Offices of Egyptian Ministries of State	292
- Public Authorities and Organisation in Egypt	293
- Multilateral Institutions	296
- Useful Information in Egypt	297
- Useful Information in the UK	297
BEBA Contacts	298
List of Advertisers	299

Message from the Chairman

Khaled Nosseir, Chairman
British Egyptian Business Association (BEBA)



Another year has passed & BEBA is proud to continue its mission serving its members & furthering Egyptian British Cooperation.

2022 is an important year for Egypt with COP27 taking place in Sharm El Sheikh, Egypt. Heading to this very important CoP, the government is building on the outcomes of CoP26, and leverage its ambition for all aspects of the convention and its Paris agreement, in particular adaptation, which remains a priority for developing countries.

In accordance to the above, BEBA organised a number of events to reflect the government commitment towards COP 27. We kicked off the year with Nigel Topping, high level climate action champion of COP 26, followed by a number of Ministers such Dr. Mohamed Maait, Minister of Finance, HE Sameh Shoukry Minister Foreign Affairs, and president designate of COP 27 and Dr. Mahmoud Moheidin, Egypt's climate action champion at COP 27.

Within the same context, BEBA organised its seventh annual business mission to the UK, entitled Road to COP27: Bridging the Implementation and Financial Gap held on May 17-20, 2022. It was the largest and most successful business mission to the United Kingdom that the British Egyptian Business Association (BEBA) has organised.

Four Egyptian ministers joined Beba's mission including Minister of International Cooperation H.E Dr Rania Al-Mashat, Minister of Electricity and Renewable Energy H.E Dr Mohamed Shaker, Minister of Finance H.E Dr Mohamed Maait and Acting Minister of Health H.E Dr Khaled Abdelghaffar, while three other ministers gave recorded messages; H.E. Sameh Shoukry, Minister of Foreign Affairs and COP27 President Designate, and H.E. Dr. Yasmine Fouad, Minister of Environment and COP27

Ministerial Coordinator & Envoy and H.E. Dr. Hala El Said, Minister of Planning & Economic Development. Each minister discussed the path forward for Egypt's green transformation and shed light on the various green investment opportunities Egypt's private sector has to offer.

The private sector was heavily engaged in the mission, with over 70 delegates representing their respective organisations across a range of sectors. These spanned from the renewable energy industry, to banking and finance, legal firms etc.

The objective of the mission was to foster Egypt-UK trade relations, showcase economic incentives that promote green transformation in Egypt, provide a platform for dialogue and cultivate a deeper sense of understanding on mutually beneficial topics.

BEBA is also proud to announce that BEBA in collaboration with the EBCC will organise a Business Networking Forum & an innovation show case in parallel to COP 27 in Sharm El Sheikh.

Finally, I would like to thank all our distinguished speakers & the Egyptian Ministers who have supported our events & our mission with their presence & to thank all government officials on both sides for their contributions to BEBA. I also wish to thank the Egyptian Ambassador HE Sherif Kamel, HE Gareth Baley UK Ambassador to Egypt to their continuous support. And we also have to thank and recognize our partners the Commercial Section and the Egyptian Cultural Centre of the Egyptian Embassy in London, the UK Department of International DIT, The Egyptian British Chamber of Commerce.

Last but not least, I would like to thank BEBA'S Executive Team for their dedication to excellence.

Message from the Ambassador

Gareth Bayley, Honorary Member
The British Ambassador to Egypt



Last year, the countries of the world gathered in the UK for COP26, agreeing to commit to a shared plan to move away from coal power and inefficient fossil-fuel subsidies. We saw the announcement of ambitious new net zero targets, as well as commitments accelerating the much-needed move towards clean energy. Now, as Egypt hosts COP27 this year, we have a further opportunity to really deepen our cooperation on clean growth.

As part of a new 'Green Partnership' between our countries, the UK wants to work with Egypt to ensure that COP27 builds on the legacy of COP26. The private sector will be essential to success. We want to unleash the potential of climate finance to engage and support British and Egyptian businesses, including on renewable energy, where Egypt has an excellent story to tell.

In the past six months, we have celebrated the start of commercial operations for Lekela's 252MW West Bakr Wind farm, and Globeleq's acquisition of a 66 MWp solar PV plant located at the Benban Solar Park. In addition, Petrofac recently won a project to conduct a feasibility study with Egypt-focused Mediterranean

Energy Partners (MEP) for a new green hydrogen to ammonia facility, targeting the production of 125,000 tonnes of green ammonia a year for export. These British investments are both significant individual successes, and stepping-stones to future achievements, helping Egypt realise its ambitious sustainable energy strategy.

Beyond climate, Egypt is our third largest business partner in Africa, as well as one of the fastest growing markets on the continent. I truly see Egypt as one of the most exciting markets in the region and a gateway to the rest of Africa. The strength of our existing trade and investment ties, with British companies one of the main sources of foreign direct investment into Egypt, provide a strong basis for our future success.

By building on the strength of this existing relationship, I am confident that the UK will achieve closer cooperation with the Egyptian people, businesses and government. BEBA are a fundamental part of this. Thank you for the work you do, for building bridges of cooperation between British and Egyptian businesses, and for strengthening UK-Egypt trade relations as a whole.

Board of Directors



Khaled M. Nosseir
Chairman
Chairman
Alkan Holding



Hazem Hassan
Honorary Chairman
Chairman
KPMG Hazem Hassan



Sir Gareth Bayley
Honorary Member
The British Ambassador to
Egypt



Maged El Menshawy
Vice Chairman
Chairman
Manapharma



Sara Hinton
Secretary General
Senior Partner I&P
Ibrachy Legal Consultancy



Negad Shaarawi
Treasurer
Chairman of the Healthcare
& Pharmaceutical Sub Fund,
Sovereign Fund of Egypt



Mohamed Abdallah
Board Member
Chief Executive Officer
Vodafone Egypt



Tamer Badrawi
Board Member
Vice Chairman & Secretary
General Professional
Development Foundation



Ali Eissa
Board Member
Chairman &
MD Nahdet Misr for
Agro Industry



Hazem Gohar
Board Member
Director and General Manager
Dar Al-Handasah Consultants



Mohanad T. Khaled
Board Member
Managing Partner
BDO Khaled & Co.



Ihab Mehawed
Board Member
Managing Director
Orascom Construction



Ingy Rasekh
Board Member
Managing Partner
MENA Associates/Amereller
Legal Consultants



Todd Wilcox
Board Member
Chief Executive Officer &
Deputy Chair
HSBC Bank Egypt



Khaled Zaki
Board Member
General Manager
Al-Futtaim Carillion Egypt



Anisah Dathi,
Observer
Country Director Egypt,
Department of International Trade
British Embassy Cairo



Emad M. Farid
Observer
Vice President –
Operations TIME Hotels
Management

EXECUTIVE TEAM



Nadia M. Lamloum
Executive Director



Engi El Naggat
Business Development Manager



Ghada Mushiet
Operations Manager



Ehab Gamal
Accounting Manager



Mai Refaie
Head of Events & Marketing



Engy Shalkamy
Events & Membership Specialist



Youssef Mohamed Abdeltawab
System & Information Engineer



Mike Magdy
Digital Marketing Specialist



Hazem Mansour
Messenger



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IMPRESSIONS ON BEBA

“Egypt is our third largest business partner in Africa, as well as one of the fastest growing markets on the continent. I truly see Egypt as one of the most exciting markets in the region and a gateway to the rest of Africa. The strength of our existing trade and investment ties, with British companies one of the main sources of foreign direct investment into Egypt, provide a strong basis for our future success.

By building on the strength of this existing relationship, I am confident that the UK will achieve closer cooperation with the Egyptian people, businesses and government. BEBA are a fundamental part of this. Thank you for the work you do, for building bridges of cooperation between British and Egyptian businesses, and for strengthening UK-Egypt trade relations as a whole.”

GARETH BAYLEY, BRITISH AMBASSADOR TO EGYPT

“The British Egyptian Business Association plays an important role in promoting and enhancing economic ties between Egypt and the United Kingdom. With its widely representative membership and diversified expertise, BEBA is a leading platform to discuss relevant domestic and international policies, as well as various business opportunities and potential partnerships between the two countries.”

“As we move beyond the pandemic, BEBA’s role will be ever more important. While Egypt is emerging as one of the fastest growing economies in Africa and the Middle East, trying to achieve -and with great success- in few years what would normally require a much longer period of time, the United Kingdom is looking for new partners to forge business relations that are different in nature from almost the last five decades. This is creating many opportunities for the business community on both sides that will benefit from BEBA’s involvement and dynamism.”

“As Egypt’s new Ambassador to the United Kingdom, I look forward to working closely with BEBA to forge new partnerships that will serve the interests of both countries, building on the long standing relations, and the strong understanding that exist today.”

SHERIF KAMEL, EGYPTIAN AMBASSADOR TO THE UK

“Thank you! It was a great pleasure to meet with BEBA and to give a brief tour afterwards.”

JONATHAN LORD MP, MEMBER OF PARLIAMENT FOR WOKING, HOUSE OF COMMONS LONDON

“As always it is such a pleasure to take part in the BEBA Business mission to the UK, it is increasingly becoming an important platform for us to showcase Egypt as an attractive investment, destination, as well as a very effective medium through which we are able to share in all transparency our positive steps along the road of economic reform. Most certainly looking forward to next year’s mission.”

KARIM HELAL, DIRECTOR EGYPT, COLLIERS INTERNATIONAL

MEMBERSHIP CATEGORIES

1- SPECIAL PARTNER:

Membership in this category is open to Egyptian & British companies located in Egypt

2- CORPORATE:

Membership in this category is open to:

- **UK and Multinational companies with branches, agents, or representative offices in Egypt**
- **Egyptian companies with UK equity**
- **Egyptian companies who have significant business relationship with the UK**

3- INDIVIDUAL:

Membership in this category is open to Egyptian & UK individuals who have significant business or positional relationships with the UK



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**SPECIAL PARTNERS
FROM A TO Z**

SPECIAL PARTNERS

ALKAN HOLDING

Name of Member: **Khaled Nosseir**
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Address: Building 1, Citadel Plaza, 1 Mokattam Road,
Mokattam, Cairo
Tel.: +20 2 2512 2336
Fax: +20 2 2512 2337
E-mail: k.nosseir@alkan.com
Website: www.alkan.com



COMPANY PROFILE:

Alkan Group, a leading Egyptian conglomerate with operations in the MEA regions is involved in a broad range of manufacturing and services activities in the fields of: distribution and aftersales of automotive / earth moving / material handling / medical equipment and power generation, & as systems integrators & service providers in the fields of communications & information technology and public safety, plus activity in real estate development, aviation, and finally cotton trading and yarn manufacturing, with 6200 employees in 18 countries.

PERSONAL RESUME:

After working in Latin America, Mr. Nosseir returned to Egypt to assume several capacities in Alkan; starting 1989 when he created Alkan's fast moving consumer goods business, which included exclusive manufacturing and distribution of international leading brands of carbonated soft drinks and cigarettes, and which was divested in 1997. In 1993 he created the pharmaceutical business line of Alkan which under his tenure expanded to include two of Egypt's fastest growing manufacturing joint ventures besides expanding Alkan's activities in the healthcare sector until he divested it in 2009.

He is the Executive Chairman of Alkan Group's sub-holdings and subsidiaries which also include sixteen regional subsidiaries.

Mr. Nosseir chairs the Egyptian Korean Business Council & is a member of EBA (Egyptian Businessmen's Association) and the AmCham (American Chamber).

Mr. Nosseir has a degree in Industrial Engineering with a minor in Business Administration.

AFFILIATES:

Taher Shahin, CEO EIM Group

Ahmed Galal, CEO Alkan Telecom, MD Alkan Networks

Sherif Awad, CEO QSIT

BP EGYPT

Name of Member: Karim Alaa
Title: Regional President
Address: Cairo Festival City, Business Park D, Plot #14D03,
New Cairo
Tel.: +20 2 2673 3333
Fax: +20 2 2811 2521
E-mail: karim.alaa@se1.bp.com
Website: www.bp.com



COMPANY PROFILE:

bp has a long and successful track record in Egypt stretching back for over 55 years with investments of more than \$35 billion - making bp one of the largest foreign investors in the country. bp continues to play a key role in unlocking Egypt's energy potential and efforts to grow production safely, reliably and efficiently. bp currently produces, with its partners, close to 60% of Egypt's gas production through joint ventures the Pharaonic Petroleum Company (PhPC) and Petrobel in the East Nile Delta as well as through bp's operated West Nile Delta fields. bp is also committed to a wide-range of social development programs and investment in the country's people capabilities.

PERSONAL RESUME:

Karim Alaa has more than 15 years of oil and gas experience. He joined BP in 2006. Since then he has held various commercial and managerial roles including: Vice President Commercial & Planning North Africa, Senior Advisor in the Central Planning and Strategy team based in London, Commercial & Planning Manager for West Nile Delta, East Nile Delta & Exploration, Head of Planning & Performance Management for Egypt. He also represents and manages bp's shareholder interest as a board member of our Joint Venture companies and Downstream Business. Karim Alaa holds a BA in Business Administration and an MBA from the American University in Cairo. Prior to joining bp, Karim had worked for Eni and the Ministry of Foreign Trade.

AFFILIATES:

Sherif Selim, Head Communications & Advocacy, North Africa
Karim Sharara, Vice President, People & Culture, Middle East & North Africa
Anthony Rotolo, Vice President Production, North Africa

SPECIAL PARTNERS

BUPA EGYPT INSURANCE

Name of Member: Mohamad Bazzi
Title: Managing Director
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Tel.: 16816/+20 2 2400 3600
E-mail: mohamad.bazzi@bupa.com
Website: www.bupaglobal.com/egypt



COMPANY PROFILE:

Bupa Egypt is a health insurance provider offering a premium range of health plans designed for individuals and families who appreciate a global level of medical protection. With our international health plans, you are not limited to treatment in just Egypt, but have quick access to medical care from all over the world when it matters most within your area of cover.

Whether you are pursuing active lifestyles, thinking of protecting your family or even planning for retirement, our global health plans offer a wealth of benefits that suit every life stage. Our flexible health plans with various add-ons help you enjoy the reassurance of day-to-day protection and preventive health checks.

We're with you at every turn!

PERSONAL RESUME:

Mr. Mohamad Bazzi is the Managing Director of Bupa Egypt Insurance. He has more than 16 years of experience in the healthcare insurance sector across KSA, UAE and now Egypt. He has a BA in Business Administration from the Lebanese American University in collaboration with the State University of New York.

AFFILIATES:

Moustafa El Kamash, Finance Director

Heba Gamal, Head of Sales

COMMERCIAL INTERNATIONAL BANK – EGYPT (CIB)

Name of Member: Ahmed Issa
Title: Chief Executive Officer, Retail Banking
Tel.: +20 2 3747 2000
Address: 21/23 Charles De Gaulle St., Giza
Website: www.cibeg.com



COMPANY PROFILE:

CIB is Egypt's leading private-sector bank. It is an award-winning institution dedicated to creating outstanding stakeholder value and providing superior customer service solutions to a broad range of clients. CIB serves an expansive network of retail customers, high-net-worth (HNW) individuals, and enterprises and institutions that drive the Egyptian economy. With a well-established network of 215 branches and banking units and a workforce comprising 7,307 employees, CIB provides tailored, client-centric services to clients in the corporate, commercial, retail, wealth, and small and medium enterprise (SME) spheres, while working to deliver the most streamlined, efficient banking service offering in the Egyptian market.

PERSONAL RESUME:

Ahmed is the Chief Executive Officer of Retail Banking and a Member of the Management Committee at CIB. He is a Non-Executive Director at Egyptair Holding Company, ITIDA, AmCham and a member of the MENA Leadership Council at MasterCard.

During his career, he took on notable positions such as Chairman of the Board of Director at CORPLEASE, and at Falcon Group, Managing Director at CI Capital Investment Banking, Group CFO at CIB, Head of FIG at CIB Institutional Banking, Head of Research at CIBC, Head of Strategic Planning at CIB and Senior Manager at CIB Corporate Banking.

AFFILIATES:

Soha Abou Zekry, CO- Head of Global Customer Relations
Rashwan Hammady, Head of Retail Segments & Products
Heba Abdel Latif, Head of Financial Institutions & Correspondent Banking
Yasser Abdellah, CO- Head of Global Customer Relations
Omar El Hussein, Head OF Treasury Group

ASSOCIATE:

Sherif Samy, Non-Executive Independent Chairman

SPECIAL PARTNERS

EFG HERMES

Name of Member: Karim Awad
Title: Group Chief Executive Officer
Address: Building No. B129, Phase 3, Smart Village, Km 28
Cairo Alexandria Desert Road, 6 October
Tel.: +20 10 0160 0412
E-mail: kawad@efg-hermes.com
Website: <https://www.efghermes.com/>



COMPANY PROFILE:

EFG Hermes is the premier financial services corporation in frontier emerging markets and the leading investment bank across the MENA region.

Our experienced professionals help investor's access compelling global opportunities, offering the full spectrum of asset management, securities brokerage, private equity and investment banking services, backed by top-ranked research.

We also offer consumer finance, leasing, factoring, mortgage finance, payments, and microfinance services in select markets.

PERSONAL RESUME:

Karim Awad is Group Chief Executive Officer, Chairman of the Executive Committee and a member of the board of EFG Hermes Holding. Since assuming leadership in 2013, Mr. Awad has led EFG Hermes' return to profitability as well as collaborated with top tier professionals across the company's divisions to ensure enforcing and extending the company's role as the leading finance powerhouse through a variety of strategic moves.

Prior to assuming his current role, Mr. Awad was CEO of the Investment Banking platform and earlier was Head of the Investment Banking arm that he joined in 1998. During his tenure in the Investment Banking division, he led and closed transactions with an aggregate value of more than USD 40 billion.

AFFILIATES:

Mohamed Ebeid, Co-Chief Executive Officer, Investment Bank

Karim Moussa, Co-Chief Executive Officer, Investment Bank

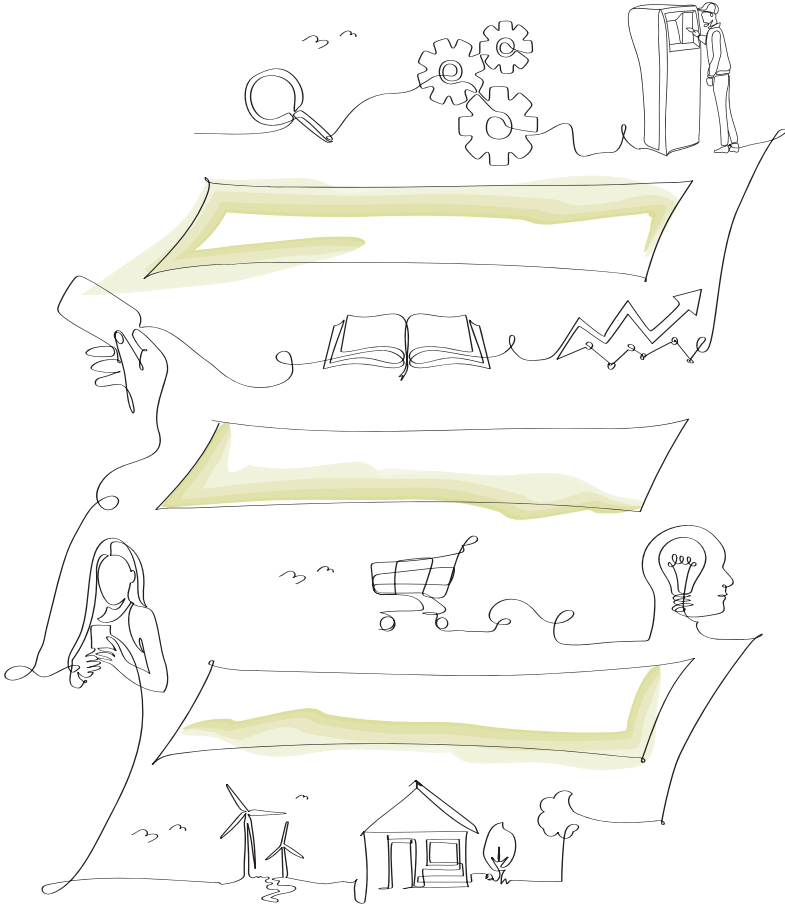
Walid Hassouna, Chief Executive Officer, EFG Hermes Non-Bank financial institutions

May El Gammal, Group Head of Marketing & Communications

Omar Salama, Communications Supervisor

ASSOCIATE:

Hany Soliman, General Manager



BOUNDLESS FINANCIAL OPPORTUNITIES

EFG Hermes Holding, a universal bank in Egypt with a market-leading investment bank franchise in Frontier Emerging Markets (FEM), offers a diversified suite of services and products, tailored to meet clients' financing and investment needs. The Firm's services range from securities brokerage, advisory, asset management, private equity and award-winning research, to non-bank financial solutions such as leasing, factoring, microfinance, buy-now pay-later (BNPL) fintech services, insurance and mortgage finance, as well as commercial banking.

SPECIAL PARTNERS

GSK CONSUMER HEALTHCARE

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E-mail: nabil.x.besri@gsk.com
Website: www.gsk.com



COMPANY PROFILE:

GSK consumer healthcare is one of the leading over-the-counter healthcare companies that develops and markets over-the-counter pharmaceutical products in pain relief, respiratory, Nutrition/gastro-intestinal, skin health categories and expert recommended brands in Oral health. We have portfolio of trusted brands that are underpinned by science including: Sensodyne, Parodontax, Corega, Voltaren, Panadol and Otrivin.

As a Result, from the proposed demerger of Consumer Healthcare from GSK on 18 July 2022, A new company Called “Haleon” a new standalone Company will be a new world-leader in Consumer Health, offering a compelling proposition – to bring deep human understanding together with trusted science – to deliver better everyday health with humanity.

PERSONAL RESUME:

After graduating from the Institute National de Sciences Appliquées (INSA) in Lyon 1998 Nabil Besri started his career as the IT Procurement Manager in Mars UK. He held several managerial positions the last of which was the European Logistics Procurement Manager.

In 2008 Nabil joined GSK as R&D and Clinical Procurement Director for GSK Vaccines business in Belgium. He then served as VP Procurement in USA. In 2015, Nabil moved to UK as head of Procurement and Media for GSK Consumer Healthcare globally.

In January 2018, Nabil moved to Egypt where he was appointed to be VP – General Manager for GSK Consumer Healthcare North Africa with the responsibility of leading the business and developing GSK Consumer brands in Egypt, Libya and Yemen.

AFFILIATES:

Ramez Sawiris, Regulatory Affairs Director Middle East & Africa

Haidy Ahmed, Regulatory Affairs Head North, East & West Africa

HSBC BANK EGYPT

Name of Member: Todd Wilcox
Title: CEO & Deputy Chair
Address: 306 Cornish El Nil, Maadi, Cairo
Tel.: +20 2 2529 8003
Fax: +20 2 2528 6902
E-mail: todd.wilcox@hsbc.com
Website: www.hsbc.com.eg



COMPANY PROFILE:

HSBC has been operating in Egypt since 1982 and has successfully grown its business & its customer base offering a full suite of products and services to retail and corporate customers, through a network of over 61 branches and units.

With HSBC's extensive global presence and market knowledge, leading on-line transaction banking technology and retail and corporate finance services, our comprehensive banking platform enables clients to conduct business locally and internationally

PERSONAL RESUME:

Todd was appointed HSBC Egypt Deputy Chairman and CEO effective July 2020. Prior to this, he was Senior Executive Vice President & Deputy CEO of HSBC China and Executive Board Director. He has 32 years of banking experience and has worked across different businesses and functions. He has also held leadership roles in Hong Kong, Brunei, Bermuda and Canada.

Todd holds a Bachelor's degree in Economics from Calgary University and a Master's Degree in Business Administration Western Ontario University.

AFFILIATES:

Helmy Ghazi, Deputy CEO & Head of Global Banking

Ali Taqi, Head of Commercial Banking

Moustafa Raouf, Head of Human Resources

SPECIAL PARTNERS

PRICEWATERHOUSECOOPERS

Name of Member: Maged Ezzeldein
Title: Country Senior Partner & Deals Leader
Address: Plot No 211, Second Sector, City Center, Cairo,
Egypt
Tel.: +20 2 2759 7700
Fax: +20 2 2759 7700
E-mail: maged.ezzeldein@pwc.com
Website: www.pwc.com/m1/en.html



COMPANY PROFILE:

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 156 countries with over 295,000 people who are committed to delivering quality in assurance, advisory and tax services.

Established in the Middle East for 40 years, PwC has 22 offices across 12 countries in the region with around 7,000 people.

PERSONAL RESUME:

Maged is Egypt Senior Partner, responsible for developing PwC's vision and long term strategies for the market in Egypt. He has been with PwC for over 24 years (Including 18 months in the UK firm).

Maged also leads the deals practice in Egypt and works closely with the deals team to support a broad cross section of clients and focuses on advising multinational and local financial and strategic buyers on mergers and acquisitions across industries.

He has advised a multitude of clients on their market entry for the Egyptian market, investment strategies, in addition to specific transactions. Maged is well versed into the current economic situation of Egypt, the country's immediate and medium-term investment needs, and the potential of various economic sectors.

He has led numerous engagements in Egypt, including teams and industry specialists from across the PwC Middle East region as well as the Global Network. Maged is a board member of PwC Middle East.

Maged is well versed into the current economic situation of Egypt, the country's immediate and medium-term investment needs, and the potential of various economic sectors

Maged has worked on a broad cross section of clients that include both strategic and financial buyers. He has rich experience in performing due diligence (buy-side and sell-side), feasibility studies, valuations, forensic services, mergers and acquisitions work for various companies operating in a number of industries.

Qualification: CFA, CPA, ABV, ICVS, CIPA, MESAA, CFF, CBA, CFC, CGMA

AFFILIATES:

Sherif Shawki, Tax Services Leader Egypt & Kuwait

Wael Sakr, Assurance Services Leader

Walid El Sayed, Egypt Consulting Leader

SHELL EGYPT N.V.

Name of Member: Khaled Kacem
Title: VP Egypt & Country Chairman
Address: Business View 79, Rd. 90 South, Fifth Settlement
P.O. Box 210 Zip Code 11835 New Cairo - Cairo, Egypt
Tel.: +20 2 2322 0300
Fax: +20 2 2322 0351
E-mail: lobna.refaat@shell.com
Website: www.shell.com



COMPANY PROFILE:

Shell companies in Egypt are wholly owned by Shell plc. Actively contributing to the development of Egypt's natural resources and its people since 1911, Shell Egypt business today spans upstream oil and gas exploration & production, with operations located in Egypt's Mediterranean and Red Seas.

Shell is also now a leading player with investments spanning the value chain including LNG, through our Egyptian LNG (ELNG) joint-venture, and the lubricants business through Shell Lubricants Egypt (SLE).

PERSONAL RESUME:

Eng. Khaled Kacem is the Vice President, Country Chairman and Managing Director of Shell Egypt since May 2019. He has over 30 years of experience in Executive Management, JV Management, Operations and Project Engineering Management and has track records of delivering performance, adding value and growth in complex assets in the Oil and Gas sector. Kacem has held a variety of leadership positions in Tunisia, UK and Egypt.

Prior to this role, Kacem was the VP and Country Chairman of Shell Tunisia Upstream Ltd since May 2016 after Royal Dutch Shell's integration with BG Group earlier in the year. Kacem has occupied the position of President and Asset General Manager of BG Egypt after being the General Manager and Managing Director of the NOV Rashid Petroleum Company (Rashpetco), BG's joint-venture in Egypt at the time.

Prior to Shell and BG Group, Khaled worked for 6 years in a Joint Venture company in Tunisia conducting operations on behalf of the NOC and Elf Aquitaine.

Khaled holds a Masters degree in Mechanical Engineering and a Management diploma from the Chartered Management Institute (CMI) in the UK.

AFFILIATES:

Amal El Sheikh, Managing Director, Shell Lubricants Egypt

Alaa El-Dabaa, Head of Corporate Relations, Shell Egypt N.V.

Dalia El-Gabry, Country Commercial Manager, Shell Egypt N.V.

Mostafa Sadek, Government Relations Manager, Shell Egypt N.V.

Sherine Nehad, Communications Manager, Shell Egypt N.V.

SPECIAL PARTNERS

VODAFONE EGYPT

Name of Member: Mohamed AbdAllah
Title: CEO
Address: Smart Village, KM 28 Cairo Alex Road, bldg. # C2
Tel.: +20 10 0100 0026
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Website: www.vodafone.com.eg



COMPANY PROFILE:

In 1998, Vodafone Egypt entered the Egyptian telecom market. This was done with investments of 60 billion EGP to contribute in the development of the communications sector in Egypt. In 2014, Vodafone invested up to 9 billion EGP on a two-year program to develop its network for the launch of 4G services. In October of 2016, the company obtained its 4G license. In September of 2017, Vodafone launched 4G services in the Egyptian Market

Vodafone Egypt has grown over the years to become the leading mobile operator in Egypt, not only in revenue share but also to become the number 1 mobile operator in the country with the largest customer base. Vodafone proudly serves more than 44 million customers. Offering the most advanced technology for its customers, the best working environment for its 6,500 employees and the strongest corporate responsibility initiatives for the community with more than 0.5Bn EGP investments to date benefiting more than 10M Egyptians.

In 2020, Vodafone has acquired 40 MHz of additional spectrum with an investment worth more than EGP 8 Billion which marks Vodafone's largest investment in spectrum to date in Egypt. Leading on Digital Transformation and Financial Inclusion, Vodafone currently has the #1 E-wallet in the Egyptian market, with more than 11M Customers.

PERSONAL RESUME:

Mohamed Abdallah is Vodafone Egypt's Chief Executive Officer

Prior to being CEO, Mohamed held the position of Consumer Business Unit Director and a member of Vodafone Egypt's Executive Committee. His scope includes, Consumer Marketing, Internet, Pricing and Planning, Brand and Communication, International and Roaming, Customer Insight, Customer Value Management, Sales and Digital Marketing. Prior to this, he was appointed as Enterprise Business Unit Director (EBU) for around 4 years. As EBU Director Mohamed was accountable for marketing, sales, technical and operational resources that looked after the Enterprise business in Egypt.

Mohamed joined Vodafone in October 1998 where he held several positions such as the Head of Enterprise Marketing, Head of Internet, VAS and Content, Head of Consumer Marketing and most recently Head of Corporate Sales of Vodafone Egypt.

Mohamed holds a BA Degree in Commerce from Ain Shams University 1998.

AFFILIATES:

Ayman Essam, External & Legal Affairs Director

Noha Saad, External Communications Sr. Manager



**CORPORATE MEMBERS
FROM A TO Z**

CORPORATES

AAW CONSULTING ENGINEERS

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COMPANY PROFILE:

AAW, founded in 1957, is an Egyptian multi-disciplinary Engineering/Architectural Firm (E/A). The firm has eight (8) regional branches throughout the Middle East and Africa. AAW has a total working force of about 1,000 permanent full time individuals.

AAW is the first infrastructure-consulting firm founded in Egypt with an international operation experience of over 55 years.

AAW secures the highest desirable standards throughout all assignments during various project phases. AAW Quality Assurance System is ISO 9001:2008, certified by Bureau VERITAS.

PERSONAL RESUME:

Dr. Abdel Warith holds a Ph.D., Major, Environmental Engineering, Minor, Business Administration, Oregon State University, Corvallis, Oregon, USA, 1990.

M.Sc., Civil Engineering, Major: Sanitary Engineering), Ann Arbor, USA, 1984

B.Sc., Civil Engineering, Ain Shams University, Egypt, 1979

AFFILIATES:

Mohamed Abdel Warith, Vice Chairman

Mohamed Ezz El Din Morsi, Vice President Business Development

ABU DHABI ISLAMIC BANK-EGYPT (ADIB-EGYPT)

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COMPANY PROFILE:

ADIB is a Commercial and investment bank providing financing, deposit and investment Shariah-compliant products and services in the UAE, Egypt, Qatar, Iraq, Sudan and the UK. Through its services, the bank contributes to economic development, facilitates trade flows and plays an active role in corporate social responsibility in the countries where it is present.

PERSONAL RESUME:

Mohamed Aly, ADIB-Egypt's Managing Director & CEO, has over 30 years of international experience in the financial services and banking industry having held senior leadership roles at several banks in the MENA region. Prior to joining ADIB, Mohamed was the CEO at Mashreq Bank's Egypt business. He has also held senior positions at Credit Agricole, National Bank of Abu Dhabi and American Express, and has a diversified experience from working across corporate, retail and private banking, as well as an in-depth knowledge of the Egyptian market.

AFFILIATES:

Zeinab Hashim, Chairman, ADIB Capital

Mohamed El Sayed, Corporate Head

Hatem El Demerdash, Chief Executive Officer & Managing Director

CORPORATES

ACTIS EGYPT LIMITED

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COMPANY PROFILE:

Actis is a leading investor in growth markets across Africa, Asia and Latin America. Founded in 2004, we have an unparalleled heritage in growth markets, set within a culture of active ownership. We have raised US\$24bn since inception and employ over 200 people working across 16 offices globally.

Our investors' capital is at work in c.70 companies around the world, employing over 116,500 people.

Our representative office in Cairo was opened in 2001.

PERSONAL RESUME:

Sherif joined Actis in 2004 and now manages Actis's business in the Middle East & North Africa. He has since led and executed, managed, and exited investments in several sectors and countries including Université Centrale Groupe (Tunisia), Mundiapolis University (Morocco), Ecole Marocaine des Sciences de l'Ingénieur (Morocco) Edita Food Industries (Egypt), Mo'men Group (Egypt), El-Rashidi El-Mizan (Egypt), and Djezzy (Algeria).

Sherif sits on the board of directors of Université Centrale Groupe, Emerging markets knowledge holdings limited, Lekela Egypt for Renewable Wind Power, Viking Oil Services, and Kudu Company for Food and Catering, and the American Chamber of Commerce in Egypt.

Prior to joining Actis, he worked at HSBC and prior to that with EFG-Hermes Private Equity.

Sherif holds a Ph.D. in Economics and an MSc in Finance and Economic Development, both from the University of London and a BA in Economics from the American University in Cairo.

Sherif is also a member of the Board of Governors at the American Chamber of Commerce in Egypt and is a Professor of Finance at the American University in Cairo.

AFFILIATES:

Mohamed Sami Cherif, Director

Salma Abou Zahra, Principal

Yasmine Abou Ali, Analyst

ACUMEN ASSET MANAGEMENT

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Website: www.acumenholding.com



COMPANY PROFILE:

Acumen is a fast growing investment bank that provides a wide range of financial services to a substantial and diversified client base that includes; financial institutions, government entities, retail investors and high-net-worth individuals.

Upon our establishment, we set a strong platform to withhold our core values; integrity, hard work, accountability and trust. Those are the four pillars of our firm that help us provide uncompromising standards to our clients.

PERSONAL RESUME:

Mrs. Adawi, comes with prime expertise in asset management and over 24 years' experience in the financial services industry in Egypt, having worked with leading international and regional financial institutions. She was recognized by regional & global organizations for her leadership, & asset management skills. In 2019 she was awarded the Most Inspiring Woman of the Year by International Business Magazine. In 2018 she was chosen as one of The Middle East's Most Influential Women by Forbes Magazine, and CEO of the year from Global Investors Group. She was also awarded "Outstanding Achievement by Individual" during MENA Fund Managers Performance Awards, & the Best Asset Management CEO 2018 award from International Finance Magazine. In addition to being awarded the Best Asset Manager and Best Fund Manager in Egypt 2018 from Global Business Outlook. In 2016, she was chosen as one of the Top 50 Most Influential Women in the economy in Egypt in a ceremony organized by one of Egypt's top financial magazines under the auspices of the Prime Minister of Egypt. She is a member of the: Top 50 Committee, Amcham, ECMA, EIMA, EJB, and BEBA.

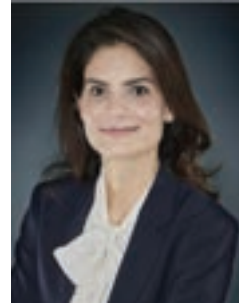
AFFILIATES:

Nader Ekdawi, Managing Director
Ola Abdeen, HR & Admin Manager
Mohab Hamdey, Investment Manager

CORPORATES

ADSERO-RAGY SOLIMAN & PARTNERS

Name of Member: Malak Khalil
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COMPANY PROFILE:

ADSERO - Ragy Soliman & Partners aims to provide its clients unparalleled quality services and innovative legal solutions with a global reach.

To ensure our clients receive top-level services, we made it our mission to invest in the brightest commercially-minded lawyers.

By handling legal, strategic, operational and financial matters, we developed a wide range of expertise, including structuring, mergers and acquisitions, capital markets, debt finance, corporate governance and complex high-stakes commercial and securities litigation.

PERSONAL RESUME:

Malak currently holds the position of Counsel and Head of the Energy, Environment and Natural Resources practice group at ADSERO - Ragy Soliman & Partners law firm. She is a dual-qualified lawyer in Egypt and England and Wales. Malak's experience covers oil, gas, renewables, and energy infrastructure. Additionally, Malak regularly advises clients on sustainability and ESG issues, including environmental and governance matters.

AFFILIATES:

Mohamed Abdelgawad, Partner, Head of Corporate & Commercial

Ahmed Abdelgawad, Partner, Co-Head of Mergers & Acquisitions and Capital Markets

Hossam Gramon, Partner, Head of Banking & Finance

ASSOCIATE:

Ragy Soliman, Managing Partner, Head of Mergers & Acquisitions and Capital Markets

ADVISORS EGYPT

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COMPANY PROFILE:

We believe in crafting and sharing authentic knowledge that makes our organizations better. We take joy in networking our partners with the thought-leaders of our domain. We feel pride in enhancing our partners' lives through Strategy, Consulting and Education, with integrity and professionalism; we have no clients, only partners

PERSONAL RESUME:

Dr. Lamia has over 25 years of experience in strategy consultancy, organizational development, and management. Lead several large public and private projects for the development of Egypt's growing economy and transformation. She holds a Doctorate of Business Administration (Maastricht School of Management), PhD in Project and Programme Management (SKEMA), and an MBA (AUC).

AFFILIATES:

Saadi Adra, Founder and CEO

CORPORATES

AFRICAN TRADE

Name of Member: Farag Abaza
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Fax: +20 2 2736 5062
E-mail: fabaza@link.net



COMPANY PROFILE:

African Trade is an offspring of Orascom Group, founded in 1950 by Sawiris family and is one of the largest and most successful business groups in Egypt with more than 40.000 employees and a yearly turnover exceeding three billion EGP, our company was initially established to export ORASCOM products to the world Markets, however, it has expanded its products basket to include the following:

- Food Commodities: Sugar, Rice, Wheat and yellow corn.
- Livestock
- Construction Products: Cement, Clinker, Scrab, Steel.
- Fertilizers Products: UREA
- Petroleum Products: Crude Oil, Bitumen

PERSONAL RESUME:

Mr. Abaza is the Chairman & Owner of the company.

AFFILIATES:

Reham Dawabi, Chairman Office Manager